



**JobMatchAssessment**<sup>SM</sup>  
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# *Mixed Job Market*

At JobMatch Assessment, we continue to see a steady yet suppressed hiring activity. The latest [BLS jobs report](#) shows growth, but mostly in two sectors: hospitality and government. Now, the [Wall Street Journal reports](#) demand for new M.B.A.s is falling. Tech, finance, and consulting sectors are scaling back.

Hundreds of clients use our PXT Select™ assessment in the hiring process. Burn rate, the number of people processed for hiring, is a strong economic indicator. The last 90 days of activity have been underwhelming. Few, if any, of our clients are on a hiring spree. Much of the assessment is for entry-level roles, confirming lower demand for M.B.A. skills.

We have clients in all four time zones. We operate in all economic sectors. Our local government clients are steady, with no real change in hiring practices. Healthcare is also stable. Manufacturing has been slow but may show a minimal uptick in the last month (we'll see.) Our tech firms are reticent, as are logistics and professional services. Banks are mixed.

What does it all mean? I need to find a one-armed economist. This 'on-the-other-hand' data doesn't create a useful forecast.

Even if you are hiring less, quality is still the key. It isn't easy to find ready skills right now. The job seekers are young and inexperienced. We must focus on aptitude and potential to find the candidates worth the training cost.

We can help you with tools to improve hiring, relationships, performance, and learning. Our assessment and survey tools are world-class and statistically sound. Our selection instruments are proven to avoid adverse impacts. [Contact us](#), share your concerns, and see how we can help you. No charge, no obligation.

# Hiring Successfully For Dummies™

## PXT Select Edition

Having the *right* people in the *right* job has always been critical for organizational success, yet too often, hiring decisions fail to match the right candidate with the correct role. Success boils down to getting the right person in the right role, a concept we call Job Fit.

Our new eBook, *Hiring Successfully For Dummies, PXT Select™ Special Edition*, is your guide to mastering the art of Job Fit by using a data-driven approach to take the guesswork out of hiring.

*Hiring Successfully For Dummies* covers:

- Why hiring with only your gut instinct is not enough
- How to avoid bad hiring decisions and reduce hiring costs
- How to reduce hiring bias to help build an inclusive workplace
- How to implement a scalable and proven selection solution that enhances organizational success

To improve your hiring and selection effectiveness now, and learn more about this eBook, [email](#) me.

Get a free demo of the PXT Select!

EBook: Hiring Successfully For Dummies, PXT Select™ Edition