



Perhaps We Worry Too Much

Hybrid work does not impact culture as much as you might think.

Articles about leaders' and managers' concerns that remote and hybrid work situations erode workplace culture are making headlines. Gen Z has been pressing relationship-building at work since the pandemic's end. New workers are seeking a connection with bosses and associates. Most people value having friends at work.

Maybe we are worrying too much.

Recent results from 2,008 people in a Wiley Workplace Intelligence [survey](#) might help you calm the waters. 78% of participants feel connected with their coworkers, and 64% have at least one close friend at work. 59% indicated that having a friend at work significantly affected staying in the organization.

While the numbers are positive, there is still room for improvement. We know social connections are essential for retention and are required to build a culture. In today's employment market, a slight increase in retention saves hiring and training costs, not to mention the hit to productivity when an experienced employee leaves.

Our [Everything DiSC®](#) assessment helps leaders and associates understand each other and expedites bonding. Understanding those you work with is a powerful way to keep the human touch so you can build a cohesive work culture.

Welcome

Reimagine your world with DiSC®

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One Assessment Thirteen Reporting Options

Unlike other assessments, the PXT Select™ uses a single assessment you can rely upon for a host of reporting options. This makes the assessment more valuable and affordable, since you pay only to score a person's results one time. After that, our reporting system lets you access additional reports without charge.

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How Can You Future-Proof Your Workforce?

Use **Job Fit** to leverage strengths and develop your teams.

Today

Cybersecurity
Analyst

Tomorrow

Data Privacy
Manager



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Build and Keep a Collaborative Culture

"One-and-done doesn't work. Build the foundation for an ongoing learning journey at a low cost."



**Download
Brochure**

Organizational culture faces unpredictable and constantly evolving challenges. You know your organization needs to actively shape a culture that supports morale, recovery, and continued success. It might seem impossible to know where or how to begin— we can help.

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Don't Let Remote Work Curb Sales Development

During this time, one of the most critical questions any President or CEO must face is: "How can I build and maintain a productive sales program?" My friend and associate, Troy "The Sales Navigator" Harrison, offers an answer through his Smooth Sailing Coaching Programs. No professional athlete has ever achieved greatness without collaboration with an equally skilled and passionate coach. In the same way, for long-term sales force development success, coaching can be essential to achieving your goals. Troy can help you focus and direct your efforts, streamlining product knowledge, creating fruitful lead generation, and putting the right processes and people in place. Troy's programs include individual, autonomous activities, like my Sales Force Audit, or my Salary Calculator, and their

Schedule
a complimentary,
no-obligation
Sales
Strategy
Review
Session

success is built on the group and one-on-one skills coaching. These programs have produced dramatic growth for companies all over the USA – and whether you are located in his hometown of Kansas City, or from coast to coast, he can help you.