



JobMatchAssessmentSM
.com

Are Managers Making Positivity Toxic? What 'Glossing' is and what to about it.

The one thing that never changes is change. Technology, a competitive marketplace, and shifting economies make change constant in the workplace.

Executives and managers often struggle with change but present a rosy picture to employees. Trust breaks down, and people don't believe they are being heard. It can create a toxic work environment.

A survey from our colleagues at Wiley Workplace Intelligence shows that employees trust managers and executives differently. Click to read ["Glossing: How Toxic Positivity at Work Undermines Morale"](#) and find out what you can do about it.

We can help you improve workplace relationships and acceptance of change. JobMatch Assessment enables you to improve hiring, development, and culture.

Welcome

Reimagine your world with DiSC®

Get Started



One Assessment Thirteen Reporting Options

Unlike other assessments, the PXT Select™ uses a single assessment you can rely upon for a host of reporting options. This makes the assessment more valuable and affordable, since you pay only to score a person's results one time. After that, our reporting system lets you access additional reports without charge.

- Keep access to your data, without subscription cost.
- No charge for additional job models.
- No charge to compare a person to multiple jobs.
- No charge for personal relationship reporting.
- No charge for phone debriefs with a certified expert.

NO BRAINER!

PXT Select Report Options

PXT SELECT
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Hire
Smarter.
Engage Fully.™



Build and Keep a Collaborative Culture

"One-and-done doesn't work. Build the foundation for an ongoing learning journey at a low cost."



**Download
Brochure**

Organizational culture faces unpredictable and constantly evolving challenges. You know your organization needs to actively shape a culture that supports morale, recovery, and continued success. It might seem impossible to know where or how to begin—we can help.

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Don't Let Remote Work Curb Sales Development

During this time, one of the most critical questions any President or CEO must face is: "How can I build and maintain a productive sales program?" My friend and associate, Troy "The Sales Navigator" Harrison, offers an answer through his Smooth Sailing Coaching Programs. No professional athlete has ever achieved greatness without collaboration with an equally skilled and passionate coach. In the same way, for long-term sales force development success, coaching can be essential to achieving your goals. Troy can help you focus and direct your efforts, streamlining product knowledge, creating fruitful lead generation, and putting the right

Schedule
a complimentary,
no-obligation
Sales
Strategy
Review
Session

processes and people in place. Troy's programs include individual, autonomous activities, like my Sales Force Audit, or my Salary Calculator, and their success is built on the group and one-on-one skills coaching. These programs have produced dramatic growth for companies all over the USA – and whether you are located in his hometown of Kansas City, or from coast to coast, he can help you.